

MAR 2022

VOLUME 25 • ISSUE 03

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THE CHALLENGE OF A Multi-Generational Workforce

by Rebecca Boartfeld

In the past, the workplace was represented, at any given moment in time, by two generations. There were the long-serving, "dyed-in-the-wool" older generation and the ambitious newcomers.

Today, for one of the only times in history, there can be as many as five different generations in the workplace at one time. The reasons are many. One is that many older workers are continuing to work longer, by choice or financial necessity, either full-time or part-time, well past the traditional retirement age.

As a result, it is not uncommon for businesses to be faced with the challenges of managing several generations at the same time, each distinctive in their own way. This diversity can certainly provide benefits in terms of the unique backgrounds and perspectives that each generation brings. This can also be challenging because every generation embodies differing values, beliefs, and opinions as they relate to work, which can lead to misunderstandings and conflict.

Sound familiar? Employers all over the country are wondering how to effectively and successfully manage a multi-generational workforce. Employers and managers must adapt and adjust to effectively manage a generationally diverse group of employees. Failure to do so could have a negative impact on the business.

Every generation is shaped by the world it grows up in. Family, school, religion, friends, and media are some of the sources that form the foundation of our core values. In fact, research indicates that by the time we reach the age of sixteen, we have already locked in most of the values and beliefs that will shape our attitudes and decisions, both personally and professionally, for the rest of our lives.

The potential for conflict and misunderstanding is very real. Intergenerational conflict within the workplace is a growing issue. Different generations can struggle to understand one another's values and working styles. Working together and sharing power can be problematic. And, as more people delay their retirement, younger generations can feel their opportunities for career advancement are being restricted.

Recognizing the potential for conflict and taking steps to proactively minimize it can help ensure a positive environment for all—one in which multiple perspectives and generations can thrive.

Here are eight strategies for successfully navigating multiple generations in the workplace:



Discover what workers truly want. Understand what makes the different generations "tick" in broad terms. (There's a lot of information out there on this topic.) That being said, while there are very broad generalizations that can be applied to any one generation, it is important to note there are always exceptions to the rules. Avoid the potential to accept stereotypes about various generations. Too often, employers guess at what workers want rather than listening and making a genuine effort to understand.

Be flexible and accommodating. Being able to accommodate different needs and preferences, where practical, can help to prevent division and conflict. Nowhere is this more apparent than in communication. Each generation can have preferred methods of communication. For some it is one-on-one (telephone or written communication), for others it might be emails and texts or the collaborative interaction of social media. Sticking rigidly to your own favored means of communication can alienate others; therefore, while it might not feel natural to you, try to tailor your communication to suit the recipient whenever it's appropriate.



Don't dwell on differences.

There is a tendency to focus more on what is different about each generation than on the similarities that might exist. Instead of focusing on the differences, focus on the seven values that are shared and matter most to workers of all generations, namely:

- Feeling respected
- · Being listened to
- Having opportunities for mentoring
- Understanding the big picture
- Receiving effective communication
- Receiving positive feedback
- Experiencing an exchange of ideas

Additional commonalities relate to the twelve foundation essentials that need to be present for long-term success with all employees, regardless of age or generation:

- Ethically sound business principles and quality healthcare
- A consistent and fair management style
- Policies that are friendly, frank, fair, and firm
- A pleasant and harmonious work environment with minimal stress
- Adequate facility, instruments, tools, equipment, and supplies
- · A competent and compatible staff
- Assistance in learning: communication, decisions, and initiative
- · Clearly defined job responsibilities
- Recognition: Acknowledgement, contribution, and appreciation
- · Adequate compensation and benefits
- Feedback: Clear indication as to how employees are doing
- Good communication and worthwhile staff meetings

Build collaborative relationships. We understand and appreciate others more when we have the opportunity to get to know them. Creating opportunities for employees of different generations to interact in both work- and non-work-related settings can help to build relationships and minimize misunderstandings.





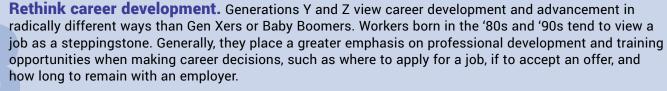
Create opportunities for cross-generational mentoring. This can work both ways. Don't make the mistake of automatically assuming the only mentorship that can happen is to the younger generations by older generations. All age groups have opportunities to learn from each other. Generational diversity has great potential. People from different generations can grow and learn as they are exposed to one another's ideas and experiences. The new perspectives they gain can spark new ideas and prompt new ways of working.

Play to strengths. While avoiding stereotypes, it is true every generation has its own skill set. When pairing teams or assigning projects, make sure everyone is able to show their strengths. For instance, if you are working on a new social media campaign, it may be helpful to team up a millennial who knows how to "hashtag" with a baby boomer who has more experience with client relationships. The baby boomer can provide insight on what clients respond to while the millennial can help with phrasing for better social media exposure.





Rethink training and development. Each generation may have different ways in which they need/want training and development. For example, long formal training sessions are a thing of the past for younger generations. Today's reality is that workers spend 1% of their time on training and development, which equates to 24 minutes per week. In this context, learning and development needs to change. It needs to be delivered in small chunks, of differing lengths, accessible on mobile devices. It needs to come from experts who are motivating and needs to provide a sense of community.



In contrast, workers born in the mid-1950s to the 1970s generally place a greater emphasis on tenure and loyalty to a company. They tend to have a more formal, traditional view of career advancement through promotions and increases in pay.

To optimize employee satisfaction, companies should consider cross-training for different positions with a focus on the development of transferable skills. This will help keep the younger generations engaged, while honoring the experience and tenure of older workers.

As your workplace becomes more diverse, not only in terms of generation but also other attributes, it's important to take time to understand and provide opportunities for interaction with and between various groups. The more employees understand each other, the better they are able to work together.

THE BOTTOM LINE IS THIS: It doesn't matter how old or how experienced, employees crave respect. With the variety of multi-generational employees in today's workplace, companies can no longer abide by traditional rules of leadership and management. Organizations can achieve real strategic advantage by embracing the diversity among generations to create a flexible work environment that values all people and keeps them productive, regardless of age. Only when each group respects the others can all thrive. Respect and acceptance are vital for a successful multi-generational team.



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Hello, I have an infection control concern. A coworker believes it is okay to reuse HVE suction tips.

(She thinks it saves money.) Can you give me

information to share?

My understanding is your fellow
 coworker wants to reuse plastic
 suction tips. Plastic materials cannot be sterilized in a heat sterilizer (autoclave), therefore plastic suction tips cannot be properly sterilized, thus cannot be reused.

We are not aware of any practices that re-use suction tips nor would we ever recommend this. The patient's safety must always be a priority which means ensuring proper sterilization be performed. Dental practices are required to have annual Bloodborne Pathogens (OSHA) training. I am not sure if your practice has had this yet this year. You may want to schedule this annual training with your team.

Please be advised we are not OSHA Experts

Response provided by Ramona Colbert.

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Submit it through your Trojan online account or relay it through Trojan's Service Department. We'll attempt to find the answer with one of our renown consultants!



Quote-Worthy

Keep your face always toward the sunshine—and shadows will fall behind you.

Walt Whitman





Save Time By Getting To The Correct Department With Your First Call!

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 - Call the Benefit Service Department directly at 800-633-3060
- You are looking for a Managed Care plan and fee schedule for one of your DMO patients:
 - Call the Managed Care Department directly at 800-451-9723 Ext 2.
- You have new staff members, are yourself a new staff member, or just want to be sure you are using all the Trojan programs correctly and to the most advantage: Call the Client Training Department directly at 800-451-9723 Ext. 1.
 - Or, visit <u>trojanonline.com</u> click APPOINTMENT CALENDARS, then TRAINING to schedule a training time convenient for you.

- You have a delinquent account that you need to report to Trojan:
 - Call the Collection Services Department directly at 800-248-2964
- You are in the Trojan Eligibility Request, or Dentifi eligibility, and are getting a message about passwords or registrations, insurance company not able to give benefits online, or your patient not found:
 - Call the Eligibility Coordinators Department directly at 800-451-9723 Ext. 6
- You have questions about your monthly statement, changes to your account address or phone numbers:
 Call the Accounting Department directly at 800-451-9723 Ext. 4





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- S.R., Financial Coordinator





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