

TROJANTODAY

The Newsletter for Today's Dental World

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INDEPENDANCE DAY**



Medical Billing in Your Dental Practice part 2: Systemic Conditions

by Christine Taxin

Last month we looked at medical billing for specific endodontic procedures. There are more reasons than endodontics to add medical billing with medical diagnostic codes to your dental billing. Systemic conditions can necessitate more hygiene appointments. In fact, your updated ADA coding books currently have the medical diagnostic codes for dental offices in them.

Medicare Advantage plan changes include dental health support by nearly every insurance company. If your patient does not have dental in the Medicare plan, or the dental insurance provider for the Medicare plan tells you to bill a particular procedure to the medical plan, what will you do? Learning how to bill a patient's medical plan for certain dental procedures is more important than ever to keep your receivables at optimum levels.

As I attend insurance meetings today, I see

(CONTINUED ON PAGE 2)

the insurance industry changing in a major way - adding more dental health support for the patient. Additional hygiene visits are sometimes available to help patients with systemic illness or disease to keep infections under control. All medical plans cover CBCT scans taken today, so if you are charging your patient or giving it away, make sure you are documenting what you are doing, get a signed form so they understand you are not billing, and allow them to bill if you are not. Remember, with Medicare patients, you must get a signed form letting them know you are not billing for CBCT scans.

You must be open to collaboration from the medical providers and they with you to achieve the goal of patient health. That is one reason for adding a letter from an OBGYN when providing care for a pregnant patient. These medical providers know that an infection in a pregnant woman can spread thru their system to the unborn child.

*What They
Say about
Trojan*

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Office Administrator
Fountain Valley, CA

Offices that treat patients with systemic conditions such as diabetes or heart conditions or pregnant women can have medical insurance cover the treatment since the infection will spread through the body. Systemic issues already compromise some patients' immunity, so an added bacterial load from poor oral health can compound critical issues.

So many other illnesses are part of the systemic reasons that any infection in the oral cavity can send a patient's already compromised system into a tailspin. Remember

(CONTINUED ON PAGE 4)



Multiple Plans

When I am searching for benefits on the Trojan database, I sometimes come across more than one set of benefits for the same employer, how do I know which is the right one for my patient?

When there are multiple plans to choose from, Trojan lists this information in the second line of the employer address and/or on the Notes and Limitations area. The employer may offer different plans based on an employee's classification. There may be choices of participating networks.

Here are a few examples where you may encounter this:

- Preferred/ Non Preferred plans
- High Option/Low Option plans
- Salaried Employees/Hourly Employees plans
- Employees Only/Spouse and Dependent Children plans

Here is an example of one of the ways this information may be listed:

Bob's Barbecue Roasters
Non Preferred
1561 Mesquite Ln
Austin, TX. 78722

Multiple benefits could exist for the same employer. This information is also listed on the second line of the employer address. Here are some examples:

- Sub and Branch numbers: Sub 25, Branch 001
- Division numbers: Division 32
- Categories: Category 99A
- Plan letters: Plan DL

Here is an example of one of the ways this information may be listed:

American Widget Products
Sub 55, Branch 001
1776 Freedom Way
Philadelphia, PA. 19148

After you have verified your patient's eligibility with the insurance company, and you are still unable to locate a particular plan in the system, please call our Customer Service Department. We are happy to assist you. Calling for assistance in locating a plan is included in your service. 800-633-3060.

Itailspin. Remember the word Transmission. If an infection is not taken care of, it will continue to get worse. Dental offices must always keep in mind the overall physical health and health issues their patients could be experiencing. Lupus, Arthritis, the heart and circulatory system, the lungs and respiratory system, daily medications, and more can affect and be affected by oral health.

Read more from Christine Taxin.

- [Trojan Today: "Medical Billing in Your Dental Practice - Part 1" by Christine Taxin - Trojan Professional Services \(trojanonline.com\).](#)
- [Trojan Today: "Dental-to-Medical Coding Advantages Continue to Grow: Now a path to Certification Through Credentialing" by Christine Taxin - Trojan Professional Services \(trojanonline.com\).](#)



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Christine Taxin is the founder and president of Links2Success, a practice management consulting company in the dental and medical fields. With over 25 years of experience as a practice management professional, she now provides private practice consulting services, delivers continuing education seminars for dental and medical professionals

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7/15/2023

*What's Code Got to Do
With It?*

by Kathleen Johnson

7/25/2023

*Champion vs.
Cheerleader*

by David E. Nelson

QUOTE-WORTHY

“ To be yourself in a
world that is constantly
trying to make you
something else is the
greatest
accomplishment. ”

- Ralph Waldo
Emmerson

The first toothbrush with
bristles was made in China in
1498. Bristles from hogs,
horses, and badgers were
used.



*Fun
fact*

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Ask the Consultant

Answer by Kathleen Johnson

Q: When treating an adolescent with Invisalign comprehensive treatment, should we submit D8090 instead of D8080 for any reason?

A: Bill for the exact treatment. The code is: D8080 Comprehensive orthodontic treatment - adolescent dentition.

**Trojan will be
closed on
Tuesday,
July 4, 2023**

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