TROJANTODAY The Newsletter for Today's Dental World

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JUNE 2023 IN THIS ISSUE

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TROJAN CLOSED 7/4/23 FOR INDEPENDANCE DAY

> TROJAN'S DENTIFI named one of the TOP Dental Insurance Verification Systems

Trojan's Dentifi has been named by DentalClaimsSupport.com as one of the four best insurance verification systems, noting this automation makes verification much easier and doing erification in-house saves mone

Medical Billing in Your Dental Practice part 1: Endodontics

by Christine Taxin

Endodontics has evolved tremendously over the past decade, and its applications have immensely improved the quality of dental treatment. Endodontics involves either preserving part or all of the dental pulp in health or removing all the pulp in irreversible disease. This includes teeth with irreversibly inflamed and infected pulpal tissue. Not only does endodontics involve treatment when dental pulp is present, but it also includes preserving teeth that have failed to respond to nonsurgical endodontic treatment or for teeth that have developed new lesions, e.g., when re-root canal or periradicular surgery is required. With the advent of recent developments in the field of endodontics, there are new ways to bill endodontic dental procedures to your patient's medical insurance.

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These are when cases include the following types of procedures:

- Acute alveolar
- Abscess
- Root pulp damage
- Dental implant removal

Notice: none of the covered services are traditional root canal therapy.

TREPHINATION

Trephination is a procedure in which the alveolar cortical plate or the apical foramen is surgically perforated to release accumulated tissue exudate. During the process, a minor vertical incision is made adjacent to the tooth, and the mucosa is pulled back, providing sufficient drainage. More recent procedures call for perforations made in the medullary bone, which can provide drainage without needing an incision adjacent to the affected tooth. Trephination is not a common procedure, like a root canal or a crowning, but it is helpful for treatment. You can bill medical in the following situations when trephination is used.

Acute Alveolar Abscess

An acute alveolar abscess is when pus collects in the alveolar bone after pulp dies and an infection occurs. Surgical trephination is undertaken when periapical drainage is ineffective or not possible. This reduces the swelling and drains the pus.

Root Pulp Damage

Trephination is an easy way to gain access to the root canal system so it can be handled. Dentin can begin to fill the canal if root pulp damage due to trauma or decay exists. However, trephination might not be feasible if the dentin has filled the canal completely.

(CONTINUED ON PAGE 3)

Dental Implant Removal

If a dental implant is fully integrated but beginning to fail, it can be difficult to remove. Trephination is often the best option, if not the only one.

- 42310 Drainage of abscess; submaxillary or sublingual, intraoral
- 42320 Drainage of abscess; submaxillary, external

Your representative was extremely helpful. He was so quick; he had the issue resolved in 2 minutes. Then he offered to stay online with me while I ran my update. He went above and beyond. Excellent service.

> Joanna, Office Manager San Fransisco, CA



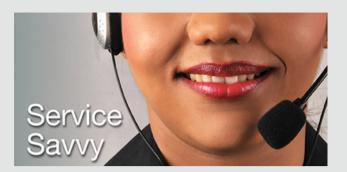
Get in on Trojan's referral program.

Sialadenitis

A salivary gland abscess is also referred to as sialadenitis. The sublingual salivary glands lie below the tongue and open through several ducts into the floor of the mouth. The submaxillary gland, also called the submandibular gland, is the second largest salivary gland and is in front of the jaw's angle in the neck's triangle below the mandible. It drains into

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3 Reasons to Schedule Your Free Trojan Training

Staff Turn Over

Take some of the stress out of training a new staff member. You are not only doing all the work yourself, but you are also taking extra time to teach someone else how things are done in your office. Have them start with Trojan Training.

Do you have team members that have never had free professional Trojan Training?

Long Time Client and New Features

You may already be familiar with what we do, but at Trojan, we are constantly making improvements based on your feedback. We want to make sure you understand that the new products are services available to current clients. Do you know...

- We have a Learning Center
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- About the 6 Trojan Guidelines for finding Trojan Benefit Plans faster
- That the research fee is per plan, not per patient
- We have an automated eligibility service called Dentifi that automatically processes eligibility for your patients 9 days in advance and then every day up to 24 hours in advance.

A free professional Trojan Training can show you all these services.

Call us today at 800 451.9723 ext. 1.

Or, visit Trojanonline.com, go to APPOINTMENT CALENDARS, and click Training to schedule a training time that is convenient for you. a salivary gland abscess is also referred to as sialadenitis. The sublingual salivary glands lie below the tongue and open through several ducts into the floor of the mouth. The submaxillary gland, also called the submandibular gland, is the second largest salivary gland and is in front of the jaw's angle in the neck's triangle below the mandible. It drains into a duct (Warthin's duct) in the floor of the mouth lateral to the lingual frenum. The submandibular gland is divided into superficial lobes, which lie superficial to the mylohyoid muscle, and deep lobes, which wrap around the posterior aspect of the mylohyoid muscle. For diagnosis code 42310, an intraoral drainage of a submaxillary or sublingual gland is performed to drain the submaxillary or sublingual glands. In this case, the Wharton duct is identified and protected. The mucosa overlying the

25% of adults DO NOT brush twice a day. This increases their risk of developing tooth decay by 33%.

submaxillary and sublingual glands is incised, and the lingual nerve is identified and protected. The mylohyoid muscle is retracted, and the sublingual gland is exposed. If the abscess is in the sublingual gland, it is incised and drained. If the abscess is in the submaxillary gland, the soft tissue dissection continues until the submaxillary gland is exposed. It is then incised and drained. For diagnostic code 42320, an external (extraoral) drainage of a submaxillary gland abscess is performed. The neck is incised just below the lower jaw. Overlying soft tissue is dissected and surrounding muscles divided, taking care to protect the mandibular branch of the facial nerve. The gland is incised, and the abscess is drained. Drains are placed, and incisions are closed around the drains.

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QUOTE-WORTHY

Treating people with civility is a prerequisite for discovery.

- Adam Grant

Next month, we'll look at other cases and which medical conditions to keep in mind for medical billing.

Follow this link for Links2Success' endo book. Use code TROJANTODAY for \$25 off.

https://dentalmedicalbilling.com/product/endodontics/



ABOUT THE AUTHOR

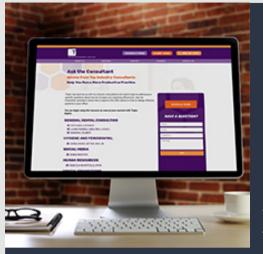
Christine Taxin is the founder and president of Links2Success, a practice management consulting company in the dental and medical fields. With over 25 years of experience as a practice management professional, she now provides private practice consulting services, delivers continuing education seminars for dental and medical professionals FMI: www.links2success.biz, 914-303-6464

Read more from Christine Taxin

<u>Trojan Today: "Want to Outsmart Chronic Disease? Start by Identifying the Overall Rising Risk" by</u> <u>Christine Taxin - Trojan Professional Services (trojanonline.com)</u>

<u>Trojan Today: "Dental-to-Medical Coding Advantages Continue to Grow: Now a path to Certification</u> <u>Through Credentialing" by Christine Taxin - Trojan Professional Services (trojanonline.com)</u>

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Ask the Consultant

Answer by Ramona Colbert

Q: If we advertise that we do give senior discounts if a patient pays with Care Credit or a regular credit card, do we still have to honor the senior discount? Our doctor feels that if they pay with Care Credit or credit card, we have to pay a percentage of about 10% for

the credit card fee, and that is the percentage we would give the patient as a discount.

A: If offering this in a promotion, you would need to honor the promotion. Also, it is important to remember that while providing a discount may seem like a well-intentioned offer, there are rules, regulations, contractual obligations, and/or laws that must be followed. The American Dental Association (ADA) suggests that dental claims should always accurately report the fee the practice will accept as payment in full for the service provided.



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